

# Ligaments:

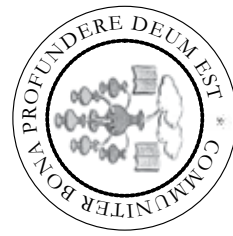
## Everyday Connections of Colonial Economies

How did ordinary colonial people accomplish the daily buying and selling, producing and exchanging, that sustained their households? How did colonial traders put a ship of goods together, protect goods moving into foreign Atlantic empires, and communicate effectively with strangers during the early modern era? What kinds of skills and resources did ordinary colonists need in order to survive in local market places? How did merchants in early modern port towns make connections with distant ports? This conference will explore the practical linkages and mutual obligations that were made from individual to individual in the economies of local North American places, and across the boundaries of frontiers and empires. Whether a widow tavern keeper in Montreal, or a merchant in Veracruz, or a stone mason in Charleston, imperial subjects had to know how to make a sale, evaluate forms of money, judge a neighbor's reliability, set the value of goods. How did colonists gain the expertise to write business letters, dun their debtors, acquire marine insurance, charter ships, or negotiate with bills of exchange brokers? How did they forge economic friendships and dispute misunderstandings and willful deceit? The conference will explore these and other connective sinews of skill and knowledge among colonists of all classes and cultures across European empires.

## About PEAES

The Library Company's Program in Early American Economy and Society is dedicated to promoting scholarship and public understanding about the origins and development of the early North American and Atlantic economy, including such topics as the cultures of business, local and international commerce, manufacturing, labor, political economy, households, gender, and technology. PEAES offers research fellowships for both junior and senior scholars, collaborates on a monograph publication series with Johns Hopkins University Press, holds annual conferences and seeks publication of their scholarly proceedings, holds seminars and colloquia, sponsors public programs, and aids the acquisition and conserving of printed materials that augment the rich collections at the Library Company. PEAES strives to extend these resources to as wide an audience as possible, and to stimulate a broad and ongoing discussion of its themes.

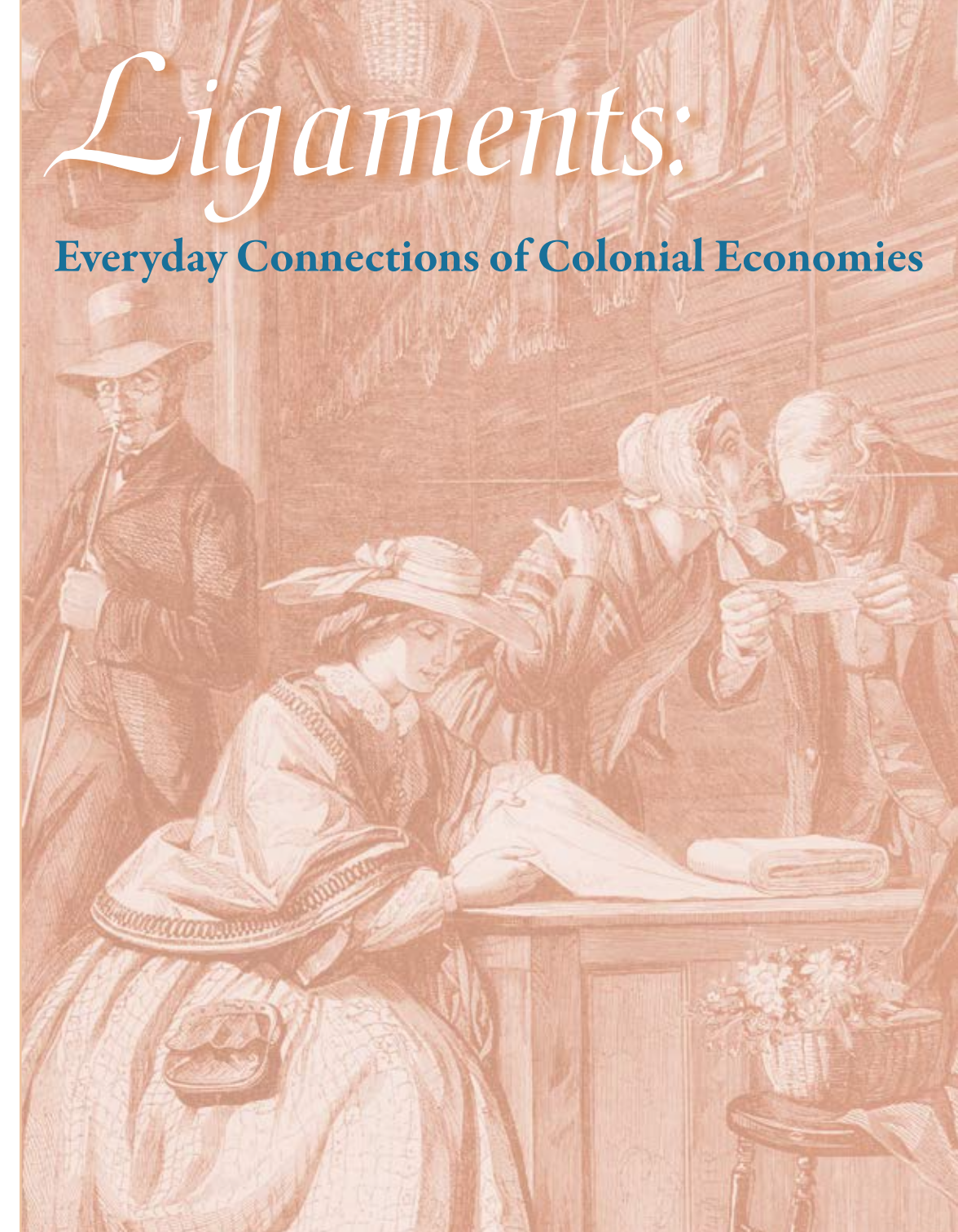
This conference is free of charge. Please register electronically at <http://www.librarycompany.org/economics/2013Conference>  
All sessions will be held at the Library Company of Philadelphia.



PROGRAM IN EARLY AMERICAN ECONOMY AND SOCIETY  
LIBRARY COMPANY OF PHILADELPHIA  
1314 LOCUST STREET  
PHILADELPHIA, PA 19107-5698

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## Everyday Connections of Colonial Economies



October 24-25, 2013

Thirteenth Annual Conference of the  
Program in Early American Economy and Society

The Library Company of Philadelphia  
1314 Locust Street, Philadelphia, PA

*Cover:* "The Doubtful Note," *Illustrated Times* (London), July 23, 1859.  
*Inside:* Bill of lading for coffee and gammon, Philadelphia, 1765.  
New York Consolidated Lottery ticket, 1833.



# Conference Program

## Thursday, October 24

5:00 – 5:45 Reception & Registration

5:45 – 6:00 Welcoming remarks

John C. Van Horne, Director, Library Company of Philadelphia

Cathy Matson, Director, Program in Early American Economy and Society and Professor of History, University of Delaware

6:00 – 7:30 Cities on the Rim: Between Oceans and Interiors

**Session Moderator:** Christian Koot, Towson University

Emma Hart, St. Andrews University, UK

“Rivers, Wharves, and Markets: The Political Economy of Freshwater Fishing In the British Atlantic City”

Nancy Hagedorn, State University of New York, Fredonia

“On the Waterfront: Early Philadelphia’s Maritime Infrastructure and the Sinews of Atlantic Exchange”

Sheryllynne Haggerty, University of Nottingham, UK

“The Ocean as Highway: Connecting Atlantic Port Cities”

## Friday, October 25

9:00 – 9:30 Registration and coffee

9:30 – 11:00 Commercial Go-Betweens: Captains, Pilots, Chapmen, Outfitters

**Session Moderator:** Craig Hollander, Johns Hopkins University

Randi Lewis Flaherty, University of Virginia

“Connecting Merchants to Markets: The Role of Ship Captains in Atlantic Trade”

Simon Finger, Reed College

“A Greater Price for their Service than the Law Allows’: River Pilots and the Contest over Compensation in Colonial Shipping”

Steven Pitt, University of Pittsburgh

“Waterfront Negotiations and Networks: Merchants, Seafarers, and Outfitting Ships in Colonial Boston”

11:00 – 11:30 Break

11:30 – 1:00 Mitigating Risk, Making the Sale

**Session Moderator:** Michelle Craig McDonald, Stockton College

Ellen Hartigan-O’Connor, University of California, Davis

“Public Sales, Public Values: Auctions and the Early American Economy”

Hannah Farber, University of California, Berkeley

“The Minor Republics: Insurance Companies in Early American Political Life”

Benjamin A. Hicklin, University of Michigan

”Quick Remittances Are the Very Essence of Trade”

1:00 – 2:30 Lunch on your own

2:30 – 4:00 Connective Urban Spaces: Shops, Markets, Streets

**Session Moderator:** Wendy Woloson, Rutgers University–Camden

Rob Gamble, Johns Hopkins University

“Policing Commercial Mobility in Early Republican Baltimore and Philadelphia”

Kate Egner, Colonial Williamsburg Foundation

“By Measures Taken of Men’: Clothing in William Carlin’s Alexandria, 1763-1781”

Nancy Christie, University of Western Ontario

“Merchant and Plebeian Commercial Knowledge in Montreal, 1760-1820”

4:00 – 4:30 Break

4:30 – 6:00 Economic Authority of Special Knowledge

**Session Moderator:** Katherine Arner, Johns Hopkins University

Susan Brandt, Temple University

“Getting into a Little Business’: Margaret Hill Morris and Women’s Medical Entrepreneurship in the American Revolution”

Sara Damiano, Johns Hopkins University

“Agents at Home: Wives and Attorneys in Eighteenth-Century Boston and Newport”

Christine Walker, University of Michigan

“Ladies of Diverse Trade: Free and Enslaved Jamaican Women in Britain’s Commercial Empire, 1700-1760”

6:00 – 7:00 Reception

